

# Terry A. Martin

Admin. Bldg. Suite 123, 900 Jefferson Rd.  
Rochester, NY 14623

[terry@voilatechinc.com](mailto:terry@voilatechinc.com)  
(585) 321-1451

## **Education**

---

**State University of New York at Oswego, Oswego NY.**  
M.S. Ed, Career and Technical Education.  
December 2008.  
Graduated summa cum laude.

**State University of New York at Oswego, Oswego NY.**  
BA, Communication Studies.  
Broadcast Management and Audio & Recording Engineering.  
May 1981.

## **Professional and Educational Experience**

---

**VOILÀ Technology Inc., Rochester, NY.**

**Mar. 1987 – Present**

*President and Owner.*

- Evaluate the needs and requirements of individuals with disabilities looking to continue their education.
- Determine appropriate assistive technologies for individuals and provide recommendations to ACCES-VR counselors.
- Train clients to ensure that assistive technology provided is used to its maximum potential.
- Training experience for programs such as JAWS, Inspiration, Read & Write, WYNN Wizard, Kurzweil 3000, Dragon Naturally Speaking, and others.
- Provide ongoing technical support and additional training as needed to aid clients in achieving academic and occupational goals.
- New York State contract vendor with ACCES-VR of the NYS Education Department since 2004.
- Develop individualized lesson plans using differentiated instructional techniques and universal design concepts to ensure that ACCES-VR participants get the full benefit of assistive technologies provided.
- Lesson plans created for individuals with disabilities such as visual impairment, hearing impairment, physically challenged, and various learning disabilities.
- Coordinate with Disabilities Services offices at high schools and colleges to ensure that clients receive all necessary ACCES-VR technical support and assistance to succeed in meeting their educational goals.
- Consult with counselors, parents, and clients to ensure proper execution of recommended instruction plan.
- Successfully deliver accessible instruction in fundamental digital literacy skills.

**AmeriCorps full-time service for the Academy for Career Development, Rochester, NY. Oct. 2004 – Jan. 2009.**

*Teacher.*

- Designed accessible curriculum and instructional content for Computer Skills Program.
- Implemented Universal Design guidelines in all instructional content allowing all students to participate.
- Taught digital literacy skills to an inner-city population that included disabled and disadvantaged students.
- Lead instructor for the Customer Service Representative (CSR) program.
- Coordinated support services for disabled and disadvantaged students.

**Monroe Community College, Rochester, NY****Feb. 2005 – June 2005*****Disability Services Trainer/Consultant – Temporary Position.***

- Provided instruction on assistive technology to disabled students using various instruction techniques.
- Worked extensively with approximately 5 students for the spring semester.
- Provided in-depth, customized instruction for each individual based on their needs and disabilities.
- Evaluated student progress and provided regular reports to the Disability Services office.
- Collaborated with the Disability Services staff to provide a better educational experience to disabled students.

**Licensures and Memberships**

- **New York State Disability Services Council. Active member.**
  - The New York State Disability Services Council (NYS DSC) is an independent, professional organization of individuals who have responsibility for the provision of disability services to students in New York State in degree-granting institutions of higher education.
- **New York State Education Department, Bureau of Proprietary School Supervision.**
  - Full License – Business School Teacher.
  - License number: 11601-12603 and 14964-12603.
  - Approved to teach computer applications and general academics.

**Lectures, Workshops, Webinars and Presentations**

- **Accessible Document & Presentation Fundamentals. Schenectady County Community College. January 2024.**
  - Description. Workshop participants will learn how to apply best practices in creating and remediating documents and presentations to provide a digitally accessible experience for all users. Participants will gain a foundational understanding of how to create accessible Word documents, PowerPoint presentations, and PDF documents.
- **Resources to Build Your Workforce. September 2023.**
  - Description. The Finger Lakes Workforce Investment Board in partnership with ACCES-VR virtual presentation. Presented ways in which to expand business resources through the use of assistive technology.
- **Assistive Technology. The Freedom to Excel. May 2023.**
  - Description. Presentation webinar on assistive technology to ACCES-VR counselors.
- **The Culturally Relevant Classroom for Students with Disabilities. Making education relevant to students with disabilities in a multicultural, diverse classroom. EDU 380 Culturally Relevant Teaching. April 2021.**
  - Course Description. Culturally relevant teaching combines knowledge of the influence of the socio-cultural context in education with a commitment to teaching for social justice. In this course students develop pedagogical content knowledge and curriculum that reflect culturally responsive teaching theories.
  - Guest lecturer at SUNY Oswego, School of Education, Curriculum & Instruction.
- **The Culturally Relevant Classroom for Students with Disabilities. Making education relevant to students with disabilities in a multicultural, diverse classroom. EDU 380 Culturally Relevant Teaching. November 2020.**
  - Course Description. Culturally relevant teaching combines knowledge of the influence of the socio-cultural context in education with a commitment to teaching for social justice. In this course students develop pedagogical content knowledge and curriculum that reflect culturally responsive teaching theories.
  - Guest lecturer at SUNY Oswego, School of Education, Curriculum & Instruction.
- **The Culturally Relevant Classroom for Students with Disabilities. Making education relevant to students with disabilities in a multicultural, diverse classroom. EDU 380 Culturally Relevant Teaching. April 2020.**

- Course Description. Culturally relevant teaching combines knowledge of the influence of the socio-cultural context in education with a commitment to teaching for social justice. In this course students develop pedagogical content knowledge and curriculum that reflect culturally responsive teaching theories.
- Guest lecturer at SUNY Oswego, School of Education, Curriculum & Instruction.
- **The Culturally Relevant Classroom for Students with Disabilities. Making education relevant to students with disabilities in a multicultural, diverse classroom. EDU 380 Culturally Relevant Teaching. November 2019.**
  - Course Description. Culturally relevant teaching combines knowledge of the influence of the socio-cultural context in education with a commitment to teaching for social justice. In this course students develop pedagogical content knowledge and curriculum that reflect culturally responsive teaching theories.
  - Guest lecturer at SUNY Oswego, School of Education, Curriculum & Instruction.
- **Empowering Abilities with Assistive Technology Special Education Class Lecture. March 2018.**
  - Guest lecturer at SUNY Oswego School of Education, Career & Technical Education Program.
- **Empowering Abilities with Assistive Technology International Education Lecture, August 2016.**
  - Guest lecturer at IV International Seminar on Educational Research, Theory & Practice. State University of Piauí (UESPI) Teresina Brazil. Supervised by Dr. Alfred Frederick
- **Empowering Abilities with Assistive Technology Lecture, March 2016.**
  - Guest lecturer for SUNY Oswego Vocational Teacher Preparation Special Needs class.
- **Empowering Abilities with Assistive Technology Lecture, March 2015.**
  - Guest lecturer for SUNY Oswego Vocational Teacher Preparation Special Needs class.
- **Monroe 2 BOCES: Transition Services Workshop. April 2015.**
  - Workshop presenter on Accessing Abilities with Assistive Technology.
- **Monroe 2 BOCES: Transition Services Workshop. April 2014.**
  - Workshop presenter on Accessing Abilities with Assistive Technology.
- **Empowering Abilities with Assistive Technology Lecture, March, 2007.**
  - Guest lecturer for SUNY Oswego Vocational Teacher Preparation Special Needs class.
- **Empowering Abilities with Assistive Technology Lecture, April, 2007.**
  - Guest lecturer for SUNY Oswego Vocational Teacher Preparation Special Needs class.
- **Accessible Distance Learning for People with Disabilities. November, 2003.**
  - Keynote address speaker at the SUNY Disabled Student Service Coordinators Conference.

### **Awards and Achievements**

---

- Graduate Diversity Fellowship Recipient, State University of New York – Fall and Spring 2007.
- Top Education Sales Award from Arkenstone Inc. (Currently Freedom Scientific) – 1999.
- Developed first multi-tasking, voice input and output interface for MS-DOS and Windows systems – 1994.
- Eagle Scout – 1973.